

AVERAGE AGENT

COMPARING US VS. THE AVERAGE AGENT

NHE vs. The Average Resale Agent



ADVANCED NEW HOME KNOWLEDGE

A lot of new homes aren't even listed online. As specialists, we are constantly seeking out "hidden" developments to help our buyers.

The build process is long and involved. As specialists, we've been through it hundreds of times and use that knowledge to set proper expectations, help when issues arise, and more.

Financing a new home can be complicated. Whether financed via construction loan or builder financed, we make it simple to understand.

AVERAGE AGENT



LIMITED NEW HOME KNOWLEDGE

The average agent spends their time on resale and is only aware of new homes listed online. You know, the ones you can find yourself.

The average agent has been through the build process less than once. As problems arise, you won't know what to do and neither will your agent...leading to unnecessary stress.

The average agent doesn't understand financing a new home. Again, this can lead to more unnecessary stress.

NHE vs. The Average Resale Agent



TEAM APPROACH

Seeing lots of new homes takes time. NHE is an expert two man team with support. You won't run into an issue where we aren't available.

Relationships are key. The New Home Experts know almost all the homebuilders and get special access to see homes often times at a moment's notice.

From start to well beyond closing, we stay personally involved. We aren't a "cloud based" company inaccessible after hours without any personal connection.

Sometimes multiple opinions are necessary. Having more than one buyers agent on your side leads to better decision making and often times saved \$\$.



INDIVIDUAL APPROACH

The average agent works alone without support. This will result in scheduling conflicts and you having to do a lot on your own.

The average agent doesn't have any special relationships with builders. This means no special treatment for you.

The average agent may take you to a new development, register, then disappear.

The average agent can't offer more than their own two cents on a subject. This can lead to a less informed buyer.